## National Life Insurance Company®



## Disclosure Pursuant to New York Insurance Department Regulation 187

For use for full time career agents only

Dated this	day of	, 20_	·
Name of Producer(s):			Name of Applicant(s):

As an agent of National Life Insurance Company, I am able to sell and service various types of National Life Insurance Company products, such as life insurance and annuities. When offering life insurance and annuities, I must sell National Life Insurance Company products in order to satisfy minimum production requirements to qualify for certain benefits. These benefits may include:

- · Health and Welfare benefits,
- Agents Retirement Plan,
- · Eligibility for Deferred Compensation Plan, and
- · Eligibility for Supplemental Pension Plan

I may sell insurance and annuities for other insurance carriers, but if I do not satisfy National Life Insurance Company's minimum production requirements, I may not receive the benefits listed above.

(Although it is not required, an agent may obtain the applicant's signature on this disclosure document).